

TENDERING & PROCUREMENT

Tenders leak bias. Awards get challenged. Your trail can't prove it was fair.

One AI-assisted tendering platform that runs entirely inside Microsoft 365 — from RFP to award, with blind evaluation and a full audit trail that makes every decision *defensible*.

- 65% faster tender evaluation
- 100% audit-compliant
- In your tenant
- Zero per-seat fees

TENDER PIPELINE — LIVE

Tender T-2041 · Data Centre Refresh

Under evaluation · 7 compliant bids · panel scoring 60% done

ON TRACK

Tender T-2038 · Facilities Management

Compliance check: only 2 bids meet mandatory criteria — below 3-bid threshold

AT RISK

Tender T-2044 · Fleet Leasing (3-year)

On track — closes in 3 days; Lead bidder's mandatory tax clearance is missing

ON TRACK

The system checks compliance, not just status. The third tender reads on-track — but it would award to a bidder missing a mandatory document. Flagged before you sign.

THE GAP TODAY

Scoring lives in spreadsheets. Bids live in inboxes. Your award can't prove it was fair.

Manual bid evaluation

Evaluators score in spreadsheets — no standardisation, no blind scoring, no defensible trail. Every award is a challenge waiting to happen.

Compliance gaps

Incomplete specs, missed deadlines and undocumented adjudication. The gaps only surface once a losing bidder lawyers up.

Ungoverned data

Tender documents in email, bids on shared drives, vendor financials in third-party SaaS your IT can't see, govern or audit.

DWx Tender Management replaces the sprawl with one platform that runs inside Microsoft 365 — with blind evaluation, committee adjudication and AI-assisted scoring that make **every award defensible**. The AI assists; your people decide.

THE DIFFERENCE

Built for the defensible award.

Three AI-assisted engines that speed the analysis — and the governance workflows that make the decision stand up to audit. AI assists; humans always make the final call.

Bid Comparison Engine

AI-ASSISTED

Auto-scores and ranks bids against your weighted criteria, flags pricing outliers and non-compliant responses — so evaluators judge merit, not spreadsheets.

Specification Analyser

AI-ASSISTED

Reviews tender specs for ambiguity, missing mandatory clauses and compliance gaps before publication — cutting post-publication addenda by up to 40%.

Vendor Risk Scorer

AI-ASSISTED

Profiles bidder risk from performance history, financial indicators and compliance record — objective context alongside the panel's scoring.

Blind Evaluation Scoring

GOVERNANCE

Panellists score without seeing vendor identities or each other's marks. Bias, collusion and favouritism designed out of the process.

Adjudication Committee

GOVERNANCE

Structured committee approval with quorum tracking and documented rationale — every decision timestamped, signed and evidenced.

Immutable Audit Trail

GOVERNANCE

Every action from creation to award logged with identity, timestamp and IP — a complete, tamper-evident record held in SharePoint.

THE PLATFORM

Everything you need for compliant tendering — in one place.

- ✓ Tender Creation & Spec Builder — guided templates, mandatory fields

✓ Publication & Distribution — vendor panels, automated notifications

✓ Bid Submission Portal — deadline-locked, timestamped, tamper-evident

✓ Weighted Scoring Criteria — price, technical, B-BBEE — locked pre-evaluation

✓ Evaluation Panel & Blind Scoring — identities hidden, auto-aggregated
- ✓ Adjudication Committee Workflows — quorum, documented rationale

✓ Award & Regret Letters — auto-generated from approved templates

✓ Tender Register & Status Tracking — draft to awarded, one view

✓ Vendor Panel Management — categorised, compliance docs, history

✓ Full Procurement Audit Trail — immutable, held in SharePoint

WHY DWX

What third-party e-procurement SaaS can't do.

Compared with the platforms most teams bolt on around Microsoft 365 — SAP Ariba, Bonfire, In-Tend, and spreadsheet-based processes.

Capability	DWx Tender Management	Third-party e-procurement SaaS
Runs inside your Microsoft 365 tenant	Yes	No
Zero tender & bid data leaving your environment	Yes	No
Priced per tenant — no per-seat SaaS fees	Yes	No
Blind evaluation with a full audit trail	Yes	No
AI-assisted bid comparison & spec analysis	Yes	No

THE ROI CASE

Measurable impact from day one.

Faster evaluations, tighter specifications, complete compliance — and awards that stand up to audit and legal challenge.

65%↓

Faster tender evaluation

AI-assisted bid comparison and auto-aggregation compress evaluation cycles from weeks to days.

40%↓

Less specification ambiguity

The Specification Analyser catches vague requirements and missing clauses before publication.

100%↑

Audit-compliant awards

Every action logged and every decision documented — a full audit pack for any tender in one click.

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Bid manipulation risk

Blind scoring hides vendor identities and cross-scores — collusion, favouritism and bias designed out.

WHO IT'S FOR

A tailored view for every seat at the table.

PROCUREMENT MANAGER

Watertight specs, defensible awards

"I run 20 active tenders and need every spec airtight and every award defensible — without drowning in spreadsheets."

EVALUATION PANEL

Score on merit, without the bias

"Let me evaluate bids on merit alone — no vendor names, no visibility of what other panellists scored."

CFO / ACCOUNTING OFFICER

Audit-ready in minutes, not weeks

"When the Auditor-General asks why we awarded this contract, I need the full record — spec to signed award — in minutes."

ENTERPRISE-GRADE · MICROSOFT-NATIVE

It runs in your tenant. Microsoft bills you directly.

Built on Azure OpenAI with no black-box dependencies and no data lock-in. Tender Management runs in your Azure subscription in South Africa North — tender documents, bids and scoring never leave your environment, and you remain the data controller under POPIA.

Azure paid direct to Microsoft. First Digital does not mark up Azure.

Azure OpenAI · GPT-4o

SharePoint Online

Microsoft Teams

Microsoft Graph

Azure Functions

SPFx · React · Fluent UI

~R9k

INDICATIVE AZURE / MONTH MEDIUM-BAND DEPLOYMENT

Run your next tender in your tenant.

Stand DWx Tender Management up on a live tender. Two weeks to see blind evaluation and an audit-ready trail on a real award.

Book a tender pilot →

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